

GUARDIAN'S DENTAL PPO NETWORK

One of the country's largest networks and still growing

Guardian's DentalGuard Preferred PPO network includes over 70,000 unique dentists practicing from almost 120,000 locations. We have more general dentists and locations nationally than any other PPO network!

Why is a strong network important?

- Network dentists must meet strict credentialing standards ensuring high quality
- Access to network providers means access to discounts - network discounts average 30% less than usual charges. That means dental annual maximums go further!
- Plans that provide incentives for network usage cost less than equivalent plans without incentives - a strong dental network makes these plans a win-win for employers *and* employees

DentalGuard Preferred is growing fast

- Guardian's PPO network is #1 for unique dentists in a number of states and metropolitan areas
- 27 network development specialists are hard at work every day recruiting new dentists to the network
- Customized recruiting programs may be available to meet a group's specific needs

Unique Dentists General Dentists and Specialists									
Guardian	Aetna	Assurant	CIGNA	Delta	Dente Max	Humana	MetLife	Principal	UCCI
64,394	58,131	52,403	56,579	67,051	39,678	44,539	64,358	49,931	49,418

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Comparing dental networks

When comparing dental PPO networks, it's important to understand the terminology. One network may highlight dental "locations", which counts the same dentist multiple times when practicing out of more than one office location.

Guardian presents individual "unique" dentists as the most accurate measure of plan members' access to network providers. Multiple office locations may offer added convenience, but should not be confused with access to more providers.

Contact your Guardian Representative for more information!

The Guardian Life Insurance Company of America, New York, NY 10004

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We take your business personallysm
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