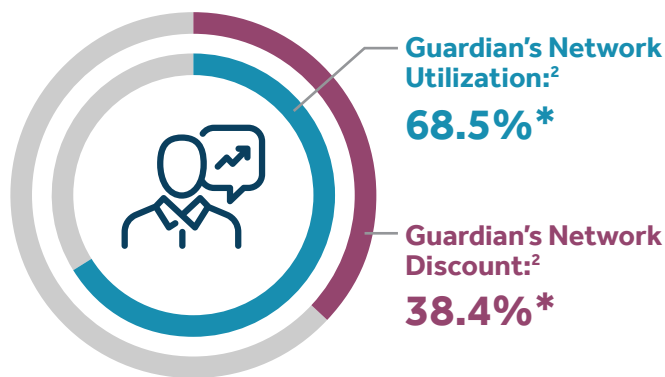


More Than Your Average Discount

Along with a network that is extensive and accessible, the discounts offered by your dental group provider keep clients smiling and saving. Guardian® is committed not only to offering leading network discounts, but also to maintaining a network that members want to use — resulting in an above-average effective discount.¹

Good Company



*(higher than industry average)

Effective Discounts

The combination of these factors offers Guardian members a higher In-Network Effective Discount than the industry average.¹

■ Guardian ■ Industry

PPO In-Network Discount

38.4%

37.6%

×

×

PPO In-Network Utilization

68.7%

62.5%

=

=

PPO In-Network Effective Discount

26.4%

23.5%

Easy to Use

With a strong network and innovative incentives, Guardian makes saving on dental care easy.



130,000+ providers

In-network discounts are everywhere your members are.



Plans encourage and reward

in-network care for complete dental care.



Bottom Line: Saving more money, in more places — isn't that what members really want in a dental plan? Get in good company with Guardian.

To learn more about how Guardian goes above and beyond by visiting guardianlife.com.

Sources:

¹ "Dental PPO Network Study," 2017, Dental Actuarial Analytics Consulting LLC

² Internal Reporting, 2018, Guardian Dental.

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